

Do You Think Like an Entrepreneur?

(Answer Sheet)

Directions: This activity is designed to help you compare your personal characteristics or traits to those of successful entrepreneurs. Place an X under the column that you feel best describes you. There are no right or wrong answers. When you have completed the questions, work with a partner and identify the underlying personality trait you think each question measures.

Question	No	Yes	Underlying Trait
1. Do you like taking chances?	_____	_____	<u>risk-taker</u>
2. Do you like school?	_____	_____	<u>learning-oriented</u>
3. Do you like making your own decisions on the job?	_____	_____	<u>independence</u>
4. Do you get bored easily?	_____	_____	<u>energetic, impatience</u>
5. Do you sleep as little as possible?	_____	_____	<u>time management</u>
6. Do you feel unexpected energy when you tackle things you like?	_____	_____	<u>resourcefulness</u>
7. Do you finish what you start?	_____	_____	<u>determination</u>
8. Do you try new things for the thrill of it?	_____	_____	<u>risk-taking</u>
9. Do you plan your tasks before getting started?	_____	_____	<u>goal-setting</u>
10. Do you worry about what others think of you?	<u> x </u>	_____	<u>self-confidence</u>
11. Do you find it easy to get others to do something for you?	_____	_____	<u>leadership</u>
12. Do you enjoy doing something just to prove you can do it?	_____	_____	<u>need to achieve</u>
13. Do you find yourself constantly thinking up new ideas?	_____	_____	<u>creativity</u>
14. Do you like to take care of details?	<u> x </u>	_____	<u>impatience</u>
15. Do you believe there should be security in a job?	<u> x </u>	_____	<u>self-confidence</u>

What idea, product or service do you think you would like to develop? _____
