

Do You Think Like an Entrepreneur?

Directions: This activity is designed to help you compare your personal characteristics or traits to those of successful entrepreneurs. Place an X under the column that you feel best describes you. There are no right or wrong answers. When you have completed the questions, work with a partner and identify the underlying personality trait you think each question measures.

Question	No	Yes	Underlying Trait
1. Do you like taking chances?	_____	_____	<i>risk-taker</i> _____
2. Do you like school?	_____	_____	<i>learning-oriented</i> _____
3. Do you like making your own decisions on the job?	_____	_____	_____
4. Do you get bored easily?	_____	_____	_____
5. Do you sleep as little as possible?	_____	_____	_____
6. Do you feel unexpected energy when you tackle things you like?	_____	_____	_____
7. Do you finish what you start?	_____	_____	_____
8. Do you try new things for the thrill of it?	_____	_____	_____
9. Do you plan your tasks before getting started?	_____	_____	_____
10. Do you worry about what others think of you?	_____	_____	_____
11. Do you find it easy to get others to do something for you?	_____	_____	_____
12. Do you enjoy doing something just to prove you can do it?	_____	_____	_____
13. Do you find yourself constantly thinking up new ideas?	_____	_____	_____
14. Do you like to take care of details?	_____	_____	_____
15. Do you believe there should be security in a job?	_____	_____	_____

What idea, product or service do you think you would like to develop? _____
